



HUSSAM EDDIN HASAN & CO.
CERTIFIED ACCOUNTANTS & BUSINESS ADVISORS

Partner with



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Samman & Co. was founded in 1987, and was part of International Audit Firms Networks since 1995.

In September 2012, Samman & Co. Joined BDO International; the world's fifth largest accountancy network, as the new BDO Member Firm in Jordan, and became "BDO Jordan" consisting of: BDO Audit and BDO Consulting.

The partnership component of our firm is solid and stable since its establishment, this strong partnership base is considered one of the important reasons of the continuous growth and stability. BDO Jordan had four principal partners and a further 60 professional and support staff, working out of an office in the business district of Amman, Jordan.

On 1 October 2013 BDO Jordan ranked as one of the largest big five firms in the Jordanian market in terms of revenues, clients and professional staff.

BDO Jordan is currently led by 4 partners and 60 professional & support staff. We provide our services to a diverse range of clients, from large corporate organizations to private businesses, entrepreneurs and individuals across a broad array of industry sectors. We operate a partner-led approach in all our client dealings which ensures our partners and directors are highly accessible to clients. Our approach to relationships allows us to partner with our clients and really get to know them and their organization. Using this insight, we look for innovative ways to help our clients maximize growth opportunities, improve processes and avoid pitfalls. The end result is that we meet – or exceed – our clients' expectations.



It's a simple but effective approach that ensures we not only meet our clients' needs but exceed their expectations. It's about being clear and open in our communications and always delivering what we promise. We pay strict attention to the people that make up our client service teams and aim always to provide the right people for the client – as well as the right working environment for our people.



In the late 2004, Hussam Eddin Hasan established Integrated Accounting Center (IAC) which was specialized in providing audit, accounting, tax, and advisory services.

In 2008, IAC joint Moore Stephens International which is the tenth largest audit and consulting network in the world as an independent member firm and changed its name to Moore Stephens Syria.

In mid 2011, and in accordance with Law 33 which promulgates the accounting profession in Syria, Hussam Eddin Hasan established **"Hussam Eddin Hasan & Co. Chartered Accountants and Business Advisors LLC"** which is authorized to provide audit, accounting, tax, advisory, and all professional services detailed in Law 33.



Hussam Eddin Hasan & Co. became the Syrian member firm of Moore Stephens International.

During December 2014, Hussam Eddin Hasan & Co. ceased its membership with Moore Stephens in order to join BDO Jordan and becomes its partner in Syria.

Since 2004 up till now, Hussam Eddin Hasan has provided professional services to more than 100 international and local clients. Our philosophy of success is to provide high quality professional services that exceed our clients' expectations. This philosophy resulted in rapid growth of our practice with excellent reputation in the Syrian Market.

Our membership with Moore Stephens International and partnership with BDO Jordan has provided us with developed and up to date work methodologies which enhanced our services.

Hussam Eddin Hasan & Co. is considered one the Syrian top 10 accounting firms.



A distinguishing feature of Hussam Eddin Hasan & CO. is the priority given to personal attention by our partners to clients.

We believe that our Partners' attention and close knowledge of their client's affairs forms the basis for understanding client requirements thereby ensuring a continuing business relationship, speed of response, and most effective and informed advice where action is needed.

Our service team composed of selected senior professionals who actually perform the work, have abilities and competencies matching client's requirements and are dedicated to building value adding relationship with the key management.





Values

Our values are: integrity, personal service, quality, knowledge and a global view. It is this commitment which ensures we meet the needs of clients while providing a stimulating working environment for our people. Hussam Eddin Hasan & CO. ensures modern and comprehensive services that meet standards of professionalism and deliver value its clients.



Ambition

Like our clients, our aim is to develop and grow through providing valuable solutions.

Our ambition is evidenced by the fact that our Company continues to grow, despite the challenging economic environment.



Client-focus

Our objective is simple: to be viewed by clients as the first point-of-contact for all their financial, advisory and compliance needs. We achieve this by providing sensible advice and tailored solutions to help clients achieve their commercial and personal goals. That's why clients tend to stay with us for many years.



Relationships

Client relationships are key to everything we do. By investing time in developing strong relationships and gaining an in-depth understanding of our clients, we deliver efficient, perceptive and valuable services, with an aim of not only reacting quickly, but offering challenging advice too. Each client's affairs are handled by an individual partner or principal, who provides the focal point for client enquiries.



Availability

We recognise the importance to our clients of easy-access to high quality, professional advice. As such, the Hussam Eddin hasan & Co. partners not only lead assignments, ensuring the utmost quality and efficiency, but are also highly visible to management. But although our service is partner-led, it is not only partners that add value – clients benefit from all members of our company.



Specialists

The growth of BDO International has and continues to be based on thier vision to be the best. Right from the start of their career, BDO people are encouraged to focus on specialist sectors and areas. The scope of our services to clients (in partnership with BDO Jordan) extends, therefore, beyond the delivery of compliance to providing sector-specific solutions and niche advice, which helps our clients make informed and confident decisions about their future.



AUDIT & ASSURANCE



Assurance services and 'adding value' are not usually viewed together, since the primary objective of an audit is to provide an independent opinion on a company's annual accounts. Hussam Eddin Hasan & CO. recognizes the commercial importance of providing assurance on business controls so that there are no surprises.

Equally, we understand the importance of providing advice to help clients develop their business.

The key to a valuable compliance service is the strength of the relationship between the client and our service team. This enables our work to be thoroughly and accurately planned and tailored to their specific needs.



TAXATION



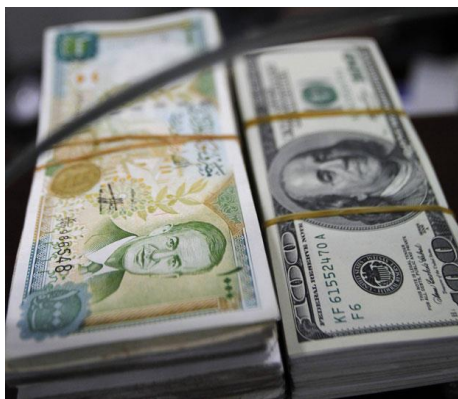
There are tax implications for whatever we do in today's world! Decisions made today will often affect your tax burden in the future. Hussam Eddin Hasan & CO. ensures you are not only aware of them, but you achieve maximum tax-efficiency in the short and long-term.

We provide a range of local tax services and advice, including:

- corporate and personal tax compliance
- corporate and personal tax planning, consultancy and structuring
- employer solutions, including payroll and remuneration planning
- tax investigations support

The extensive association of offices of member firms of BDO International in most major cities and low tax areas enables the provision of a comprehensive international tax planning service. This includes:

- international group and financing structures
- cross-border transactions and transfer pricing
- international trading
- corporate residence
- trading in or with a country
- branches, agencies and service companies
- inward and outward investment
- protection of assets, income and capital gains using overseas structures and trusts
- international employment arrangements
- intellectual property
- detailed local advice and support



MANAGEMENT CONSULTING SERVICES



Access to the resources of our worldwide association of member consultants enables us to provide a full range of services in areas such as:

- Organization Structures.
- Treasury Management.
- Corporate Strategy & Funding.
- Commercial & Technical Search.
- Relocation Studies.
- Market Identification & Measurement.
- Distribution planning.
- Diversification & Acquisition.
- Human Resources.
- Management Information Systems.
- Preparation for Flotation.
- Project Planning & Control.
- Strategic Planning.
- Pricing Policies.
- Privatization & Commercialization.
- Business Procedures Development.
- Job evaluation and rewards structuring.
- Management development and training.
- Employment law implications.
- Redundancy planning.



CORPORATE FINANCE



Whatever ambitions you have for your business, Hussam Eddin Hasan & CO. corporate finance specialists can help you to achieve them. They can provide specialist skills, practical experience, Know-how and objectivity to assist you in your future plans, whether you are looking to expand, merge, or sell your business.



Hussam Eddin Hasan & CO. corporate finance experts assist in:

- Public offerings on all international markets,
- The structuring and funding of ventures,
- Identifying acquisition targets or purchasers, due diligence investigations and valuations,
- Assisting with negotiations, Preparing a business for sale, Business valuations.



RISK MANAGEMENT



High profile business failures and tougher regulations require organizations to manage risk more effectively, whether it be credit, ,market, liquidity, IT, or other operational risk.



Risk management requires sophisticated techniques that help management to control risk as a major part of corporate strategy. Hussam Eddin Hasan & CO. professionals can help design and implement a framework to manage or mitigate risk, and satisfy the demands of regulatory and other compliance.



As part of managing risk, Hussam Eddin Hasan & CO. can provide or design risk-based internal audit .



Manufacturing :

Vimpex al Nemsawia Est.

Zahi for Manufacturing and Trade Co.

Odeh for Manufacturing Co. (Fragolin)

Khayyat Brothers Co.

Katakit Co.

Habi Tex Co.

Sabbagh Establishment

Royal Ceramic Co.

Modern Company for Chips and Pellet Co.

Trading and Distribution :

Teeba Adico Corp.

Golden Food Corp.

Dafa for Heating Co.

Al Berakdar Co.

Sabbagh & Chami Co.

Ahmad Hadaya Est.

Shipping :

National Shipping Services LLC.

Ultra Shipping Services LLC.

Maltrans Shipping Agencies Co.

Oil and Gas :

Al Mansoori for Oil Services LLC.

Target Well Control LLC.

Shandong Kerui Petroleum Equipment Co.

Improved Petroleum Recovery (IPR)

Kerui Shandong

Advertising :

Rawan Promoseven LLC.

Ad In Motion Co.

IFP Syria for Exhibition LLC.



Not for Profit Organization

United Nations Industrial
Development Organization
(UNIDO)

Japanese Embassy
(Audit of 14 NGOs)

Syrian European Business
Center

United Nations High
Commissioner for Refugees
UNHCR
((Audit of 21 NGOs)

Danish Refugee Council
DRC

Syrian association of red
crescent
SARC

Telecommunication :

Syrian German
Telecommunication
Company

Connect Telecom Co.

Commerce, Banking and Finance:

Diar Electronic Services
Corp.

Moneta for Exchange Corp.

Maya for Exchange Corp

Government, Public Sector, Education and Health :

Ettihad University Corp.

Lattakia Port General
Company.

Wassim General Company

Leisure and Tourism :

Dedeman Hotels
(Damascus, Aleppo,
Palmyra).

Nahhas for Travel and
Tourism.
(Austria Airlines)
(Gulf Air)
(Nas Air)

Nahhas International Travel
(Kuwait Airlines)
(Middle East Airlines)
(Iran Airlines)
(Syrian Airlines)



HUSSAM EDDIN HASAN & CO.
CERTIFIED ACCOUNTANTS & BUSINESS ADVISORS

Sectors

- Agriculture & farming
- Commerce, banking & finance
- Energy & mining
- Government, public sector, education & health
- Insurance
- International consultancy and offshore business
- IT & telecommunications
- Leisure & tourism
- Manufacturing & retail
- Not-for-profit
- Private clients
- Property & construction
- Shipping & transport





Rami Samman
Liaison Partner

Rami Samman is the managing partner at BDO Jordan, Rami Joined Majdi Samman office in 1989 and passed the American CPA exam in 1990, the CIA exam in 2001 and the CVA exam in 2008. Rami is a Jordanian Certified Public Accountant (JCPA) since 1993.

He has extensive experience for more than 24 years in different business areas such as Assessments, Audit & Assurance, Monitoring and Valuation, Strategic Planning, Project Management, Procurement, HR and Business Process Re-engineering (BPR) in which he has built up a deep knowledge and understanding of the issues and challenges faced by the market.

He has conducted advanced training in the area of Auditing. EDP audit, financial statements analyzes and BPR in several training institutes and with several clients.

Professional Affiliations

- CVA certification, under process
- CIA, 2001
- CPA, 1990



Hussam Eddin Hasan
Managing Partner

Hussam has 14 years of audit and advisory experience at reputable regional and international firms and was the managing partner of Hussam Eddin Hasan & Co. an independent member firm of Moore Stephens International and currently partner with BDO Jordan.

Hussam began his career in 1996 and then joined KPMG in 2000. In January 2004 he was designated as deputy audit manager.

In late 2004, Hussam resigned from KPMG and established Integrated Accounting Centre (IAC) which was specialized in providing audit, tax and advisory services.

In 2008, IAC joined Moore Stephens International as an independent member firm and in 2011 Hussam established Hussam Eddin Hasan & Co. LLC.

Academic Education and Qualifications

- Bachelor Degree in Accounting and Post Graduate Diploma in Auditing from Damascus University.
- Certified Public Accountant (CPA) from the New Hampshire Board of Accountancy - USA
- Certified Accountant from the Syrian Association of Certified Accountants.

Experience

Hussam has provided audit and advisory services to more than 130 companies in different industries such as manufacturing, hotels, oil and gas, trading, telecommunication, construction, exchange, and not for profit organizations.

Hussam was the principal auditor of the Japanese grants to the Syrian Social Associations. In addition, he worked as a financial expert with United Nations Industrial Development Organization (UNIDO) and Syrian European Business Center (SEBC) for more than 3 years.



Burhan E.Imam
Partner

Burhan has 42 years of tax and advisory experience at reputable regional and international companies in Kuwait and Syria. He is currently a partner at Hussam Eddin Hasan & Co.

Academic Education and Qualifications

- Bachelor Degree of Economics – Accounting Department from Damascus University since 1966.
- Certified Accountant from the Syrian Association of Certified Accountants
- Arabic Certified Public Accountant from the Arabic Association of Public Accountants (Cairo, Egypt).

Experience

Burhan worked as financial and administrative manager in international companies and has an in depth experience in agriculture, trade, shipping, transportation, and manufacturing.



Salah Mousa Basha
Assignment Manager

Salah has more than 7 years of experience in audit, tax and consultancy services. He is experienced in developing specific audit plans - draft work programs, risk assessments, testing strategies, data requests, performing test work, and preparing income tax declaration, payroll tax schedules and social security statements. He is currently an Assignment Manager at Hussam Eddin Hasan & Co.

Academic Education and Qualifications

- Bachelor Degree of Economics – Accounting Department from Damascus University since 2011.
- Certified Accountant from the Syrian Association of Certified Accountants

Experience

Salah has provided audit and advisory services to more than 25 companies in different industries such as manufacturing, hotels, oil and gas, trading, telecommunication, construction, exchange, and not for profit organizations. He also supervised and participated in the audit of more than 25 NGOs in the years 2016 and 2018.



Hussam Eddin Hasan & Co.
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